

# Weyerhaeuser

## Raw Material Manager

The Raw Material Manager is a key part of the East Region Wood Products Raw Material Team. The position reports to the East Region Raw Material Manager with a dotted line relationship to the Sutton and Buckhannon, WV Mill Managers.

As Raw Material Manager, you are responsible for leading the raw material function to support the success of the Sutton OSB mill and Buckhannon ELP mill. In addition you are accountable for all raw material log purchases and sales, monitoring mill residual sales and flows.

The position is located in the Sutton – Buckhannon West Virginia area.

### In this role you will:

- Lead the development and execution of a sustainable raw material sourcing plan for the mills. The sourcing plans will be developed in conjunction with the East Region raw material strategy.
- Be a key working member and leader in the East Region Raw Material Team, and a key member of the Sutton and Buckhannon mill management teams
- Maintain knowledge of all raw material sourcing increments and suppliers for stumpage and gate-wood purchases
- Develop working knowledge of the mill's production processes and products (customers) and understand the key raw material attributes which impact mill margins
- Develop and manage the raw material sources and log inventory over the annual cycle to maximize mill margins
- Manage residual sales
- Be responsible for leading and developing a team of Raw Material Representatives
- Utilize skills including situational management, coaching, counseling, facilitating, performance appraisal and development, team building and time management skills as well as teaching/developing technical skills of team members
- Enhance/build business relationships throughout the raw material supply chain

### Qualifications

- Bachelor's degree (or higher) in Forestry or related field, and at least 5 years equivalent job experience. Master's degree in Forestry or related field is preferred
- Demonstrated excellence or experience in all procurement functional areas is expected
- Safety leader and role model
- Demonstrated team player, and possesses the ability to participate and engage as a member of the East Region Raw Material leadership team and the Sutton and Buckhannon mill management teams
- Knowledge of key raw material components which impact mill margins
- Knowledge of mill residual components and impact to mill margins/outside purchases, valuation of third-party products, timber cruising and cruise analysis
- Previous experience in: Stumpage appraisal and purchases, negotiating stumpage and gate-wood
- Knowledge of open market supply dynamics; Understanding of customer needs
- Knowledge of Appalachian Hardwood supply chain
- Possesses budget and planning skills
- Knowledge of financial, and cost analysis
- Knowledge of logging and basic lumber manufacturing
- Ability to lead and or work with a diverse team of people
- Ability to successfully lead initiatives that maximize wood products and shareholder value
- Ability to work across organizational/functional boundaries effectively
- Excellent communication, time management and selling/persuasion skills
- Excellent computer skills with ability to proficiently use Microsoft Office software as well as internal systems
- Understand the accounting systems and statements utilized in raw materials

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**About Weyerhaeuser Wood Products Division:**

We've been delivering quality building products and solutions to our customers for more than 100 years. From builders and dealers to specifiers and homeowners, we offer exceptional product performance and unparalleled support. For more than a century, we've been building our reputation as a leader in sustainable wood products.

**About Weyerhaeuser:**

We sustainably manage forests and manufacture products that make the world a better place. We're serious about safety, driven to achieve excellence, and proud of what we do. With multiple business lines in locations across North America, we offer a range of exciting career opportunities for smart, talented people who are passionate about making a difference. We know you have a choice in your career. We want you to choose us.

*Weyerhaeuser is an equal opportunity employer. We are committed to taking affirmative action to employ and advance in employment women, minorities, qualified individuals with disabilities and protected veterans.*