



Position Announcement: Real Estate Specialist

For over sixty years, Wagner Forest Management has been a leader in private timberland investment in northern New England and eastern Canada. At present, Wagner manages over two million acres of forest in our region, combining sustainable forest management, strategic dispositions (including extensive work with conservation partners), and innovative value-adding work in renewable energy and other fields.

We have an immediate full-time opening for an individual with strong organizational and analytical skills. The ideal candidate will have experience with real estate transactions and forest land management.

The Real Estate Specialist will support and increasingly manage a range of functions, including land acquisitions and dispositions, valuation, recreational and commercial lease management, deed research, internal and external reporting, appraisal management, and internal records management. The Real Estate Specialist will report directly to the company president. While many of the required tasks may be accomplished remotely, the position will require regular time in the Lyme, NH office as pandemic conditions allow. The job will also entail regular travel in Maine and New Hampshire (including remote areas), with periodic travel to other locales.

Key roles:

- Develop and manage real estate transactions;
 - o Support on-going negotiations and contract development;
 - o Organize and track transactional details;
 - o Work with outside legal counsel and other parties to close transactions;
 - o Monitor regional land markets and conduct internal valuation work;
- Manage leases and other land use licenses;
- Work with others to organize and manage real estate assessment and tax information;
- Provide clear and informative reports to management and accounting staff; and
- Answer queries from operational foresters regarding rights of way, boundaries, and abutters.

Qualifications:

- Bachelor's degree in forestry, real estate, or a related field;
- several years of relevant experience in the region;
- good communication skills – in writing, in person, and by video conference / phone;
- experience with contracts, deeds, leases, easements, and other legal instruments;
- understanding of forestry and timberland investment management;
- ability to understand, audit, and create complex spreadsheets and relational databases – familiarity with GIS (ESRI products and/or QGIS) is a plus; and
- demonstrated skills in planning, organization, analysis, problem solving, and teamwork.

Wagner offers competitive compensation and a comprehensive package of benefits. We are an Equal Opportunity Employer. Qualified applicants should email a cover letter and resume to Dan Hudnut at dhudnut@wagnerforest.com, with 'Real Estate Specialist' as the subject.