

Regional Sales Manager / Forestry/Timber Consultant

Job description

We are a family owned and operated company operating in Oregon, Washington, and Idaho. We have achieved significant growth within the past several years. As a result of our growth, we are currently looking for a sales manager/forestry/timber consultant to join our timber management and land development/real estate business. We are looking for applicants in Oregon, Washington, and Idaho.

This is an exciting opportunity for a sales professional, who is interested in becoming a forestry consultant/real estate investor. The ideal candidate will have a proven success in sales, a strong work ethic and be motivated for growth within the company.

We are seeking a motivated, and energetic salesman who has the confidence and follow through to self-manage their own sales. This position allows the freedom of working independently, while also having access to support staff when needed. This position requires driving to multiple locations, in order to complete site assessments. Following the site assessments, most of your work can be completed remotely from home, with access to main office.

Duties & Responsibilities

- Establish relationships with potential clients
- Seek out and target new customers
- Inspect and evaluate timber and real estate
- Manage your daily calls and follow ups with clients
- Drive the sales communication process which includes meeting current clients in person, telephone communication, and conducting follow up calls on sales leads
- Present the company in a professional manner, which includes professional communication and conduct
- Perform other duties and responsibilities as assigned

Qualifications

Basic understanding of forestry and/or timber values and Real Estate development

Minimum of three years marketing and sales experience required.

Ability to work independently and remotely

Self-starter and self-motivated

Must have strong sales, marketing, and interpersonal communication skills

Excellent organizational and time management skills with ability to follow-through

Must have computer competence

Valid Drivers License required

* This is a full-time position. Pay is base + commission, and will be determined on your experience.

Job Types: Full-time

Pay: 75K-150K Base Salary, we offer 15% commissions with the average salesman earning \$250k-\$350k per year.

Please email resume to Info@Lognw.com