

# F&W Forestry US – Inland Forest Management

# **Regional Manager Job Description**

Job Title Regional Manager

FLSA Classification Exempt, Executive

Work Class M1, M2

Employment Classification Regular Full-Time Employee

**Department** Forest Operations

Location Sandpoint Idaho

Supervisor US Forest Operations Manager

## **Position Overview**

Summary

- Oversee all aspects of field operations, office procedures, and business promotion of a Regional Forestry Office.
- Manage and procure clients, personnel, budgets, and assets.

Objectives

- Provide clients with information and services in a timely, cost-effective, and quality manner.
- Maintain services and existing staff performance at a high quality standard.
- Continue development and training of an effective staff.
- Develop new business, both with existing clients and new clients.
- Develop budget and manage job inventory, accounts receivable, assets, and costs.

### **Essential Functions**

#### Field Operations

- Promote a positive and safe work environment.
- Develop, train, support, supervise and provide leadership to an effective staff.

- Be knowledgeable of all field operations.
- Perform or supervise forest-related activities (timber sales, inventories, etc.)
- Complete or supervise all facets of preparing forest management plans.
- Maintain and safely operate company vehicle
- Meet with landowners to provide forest management recommendations
- Assist with, and supervise, fire suppression activities such as engine dispatch and administration

#### **Office Procedures**

- Oversee all regional office operations to ensure compliance with company policies and procedures.
- Complete and deliver staff performance evaluations.
- Supervise budget and responsibly manage business financials
- Supervise and review project bidding and monitoring.
- Operate various computer programs.
- Supervise all aspects related to conducting a proper timber sale (contract preparation, log markets, insurance certificates, etc.)
- Plan and coordinate activities with staff and contractors
- Review of outputs (management plans, timber appraisal reports, etc.)
- Coordinate activities and communication with clients, government agencies, and other engaged parties.

#### **Business Promotion**

- Create new business, including working with staff to encourage and design business development procedures.
- Establish and maintain involvement in forestry-oriented organizations.
- Make presentations to enhance forestry knowledge and promote the company.
- Maintain and promote good relations with clients, contractors, government employees, etc.
- Provide clients with information and services in a timely and cost-effective manner.
- Meet new potential clients and establish new relationships.
- Maintain professional conduct.

#### Supervisory Responsibility

• This position supervises Client Managers, Foresters, and administrative staff within their assigned responsibilities.

#### **Required Education and Experience**

- Bachelors of Science degree in forestry or closely affiliated field.
- Minimum 10 years of experience in forestry and 3 years in a supervisory role.

#### Qualifications

- Possess excellent written and oral communication skills (suitable for interaction with clients, employees, agency personnel, etc.)
- Working knowledge of Federal, State, (including Forest Practices Acts) and local laws as they pertain to forest management operations.

- Knowledge of regional silviculture, inventory procedures, land survey information, forest entomology and pathology, forest harvest techniques, and GIS (Geographic Information Systems) programs.
- Preferred SAF (Society of American Foresters) Certified Forester and/or an ACF (Association of Consulting Foresters of America) designated forester, which can be acquired after hiring date.

#### **Work Environment**

• This job operates in a professional office environment and outdoors in various environmental conditions.

#### **Physical Demands**

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job.

- Must be able to carry 5 to 10 pounds of equipment over long distances for extended periods of time. Must be able to traverse distances over several miles on uneven and difficult terrain.
- Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

#### **Expected Hours of Work**

• Days and hours of work are Monday through Friday, 7:00 a.m. to 5 p.m. Occasional evening and weekend work may be required as job duties demand.

#### Travel

• Daily local travel with some overnight travel.

#### Contact

• Submit all resumes/cover letters via email to <a href="mailto:apply@fwforestry.com">apply@fwforestry.com</a>