



## AMERICAN FOREST MANAGEMENT

### Position Announcement

Position: **Forester II**  
Location: **South Central Virginia**  
Reports To: **District Manager**

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American Forest Management, Inc. (AFM) is the largest forest consulting and real estate brokerage firm in the United States. AFM currently manages over 6 million acres of privately owned timberland and has sold over \$2 billion in real estate transactions. With 265 employees operating from 49 offices located in 16 states, AFM's team of professionals is focused on meeting client needs by providing a complete range of forestry services. Our small regionally dispersed offices allow us to provide individualized services, and our large overall size allows us to coordinate teams of foresters and technical specialists for large, complex jobs.

AFM's team of professionals is focused on meeting client needs by providing a complete range of forestry services including land and wildlife management, land sale and acquisition services, forest inventory and design, growth and yield modeling, cash flow projections, environmental services, appraisal, forest resource data management and harvest scheduling.

**Full-time Position:** Minimum 45 hours per week required, some out of town and overnight work required (expenses paid). This position reports to the District Manager in AFM's Richmond, Virginia office. The Richmond office manages approximately 100,000 acres of institutional client land (TIMO's) and works extensively with non-industrial private landowners. The Forester I position is required to interact with multiple client types.

#### **Job Functions and Responsibilities:**

- In conjunction with the District Manager, proposes and implements timberland management activities specific to individual sites and client goals including site preparation techniques (mechanical & chemical), chemical release application, herbaceous weed control, reforestation activities, seedling survival checks, timber stand improvement, and other relevant activities
- Executes timber sales according to certification standards and/or best management practices, encompassing all aspects of field and office work
- Conducts systematic sampling of merchantable and pre-merchantable timberland using field data recorders for both fixed radius and prism sampling methods
- In conjunction with the District Manager, designs and implements timberland management plans
- Generates new business (meets with potential clients, explains our business, secures contracts)

- Manages lease and temporary access agreements
- Assists District Manager with budgeting, monthly reports, annual operating plans, and projections
- Assists with data entry activities with client's accounting systems
- Possesses competency in GPS/GIS, or exhibits the ability to acquire this competency.
- Possesses familiarity with computer-generated spreadsheets and word processing
- Prepares weekly timesheet showing all time worked by project, bill method and task
- Performs other tasks as assigned by the District Manager

**Qualifications:**

- 5+ years of forestry experience
- Bachelor's Degree in Forestry or closely related field, or Associates Degree in Forestry with commensurate experience
- Excellent written and oral communication skills
- Strong listening capabilities with the ability to translate communications into appropriate course of action
- Ability to manage multiple projects under strict time constraints
- Ability to multi-task and prioritize in a fast paced work environment
- Proficiency in basic computer programs such as MS Word and Excel
- Ability to work within a team environment on large projects throughout Virginia and surrounding states

**Salary and Benefits:**

- Salary commensurate with qualifications and experience
- Salary position paid semi-monthly
- 9 paid holidays
- Paid vacation schedule
- Company vehicle provided, including personal use at minimal cost
- Healthcare and disability plan
- 401 (K) retirement plan
- Eligible for annual and new business bonus plans
- Employment Contract

To apply, please go to: <http://atsod.com/j/s.cfm/PY6>